## marketing

 ['ma:kitiŋ] *n* 1) торговля, продажа; сбыт, маркетинг system of marketing - система маркетинга

2) предмет торговли

## marketing

## mar·ket·ing [marketing marketings] *BrE* ['ma□k□t∯ກຶ່ *NAmE* ['ma□rk□t∯ກຶ່ noun uncountable

## the activity of presenting, advertising and selling a company's products in the best possible way

- a marketing campaign
- $\ensuremath{\cdot}$  She works in sales and marketing .
- Persuasion is one of the most valuableskills in marketing.

## see also †direct marketing

Derived Word <sup>†</sup>marketer

## Collocations:

#### **Business**

Running a business

buy/acquire/own/sell a company/firm/franchise

set up/establish/ start/start up/launch a business/company

- run/operate a business/company/franchise
- head /run a firm/department/team
- make/secure/win/block a deal
- expand /grow/build the business
- boost/increase investment/spending/sales/turnover/earnings/exports/trade
- increase/expand production/output/sales
- boost/maximize production/productivity/efficiency/income/revenue/profit/profitability
- achieve /maintain /sustain growth/profitability
- cut/reduce/bring down/lower/slash costs/prices
- announce/impose/make cuts/cutbacks
- Sales and marketing
- break into/enter/capture/dominate the market gain/grab/take/win/boost/lose market share find/build/create a market for sth start/launch an advertising/a marketing campaign develop/launch/promote a product/website create/generate demand for your product attract/get/retain/help customers/clients drive/generate /boost/increase demand/sales beat/keep ahead of/out-think/outperform the competition meet/reach/exceed/miss sales targets
- Finance

draw up/set/present/agree/approve a budget keep to/balance/cut/reduce/slash the budget be/come in below/under/over/within budget generate income/revenue/profit/funds/business fund/finance a campaign/a venture/an expansion/spending/a deficit provide/raise/allocate capital/funds attract/encourage investment/investors recover/recoup costs/losses/an investment get/obtain/offer sb/grant sb credit/a loan apply for/raise/secure/arrange/provide finance Failure

Iose business/trade/customers/sales/revenue accumulate/accrue/incur/run up debts suffer/sustain enormous/heavy/serious losses face cuts/a deficit/redundancy/bankruptcy file for/ (*NAmE*) enter/avoid/escape bankruptcy (*BrE*) go into administration/liquidation liquidate/wind up a company survive/weather a recession/downturn propose/seek/block/oppose a merger launch/make/accept/defeat a takeover bid

### Example Bank:

• Everyone will tell you their product is best but this is just marketing hype.

- She works in marketing.
- The company has done some effective marketing of the new model.

Oxford Advanced Learners Dictionary 8th Ed.

- The film was a flop, despite a big marketing blitz.
- We could get more sales through better marketing.
- · We don't have a huge marketing budget and rely on word-of-mouth
- · He works in sales and marketing.

#### marketing

mar keting S3 W3 /'ma\_kət\_ŋ'ma\_k\_t\_\$j'ma\_r/ BrE AmE noun [uncountable] Longman DOCE 5th Ed. (En-En)

[Word Family: noun: †market, †marketing, marketeer., marketer; verb †market; adjective: †marketable]

the activity of deciding how to advertise a product, what price to charge for it etc, or the type of job in which you do this: a clever marketing ploy

- - Company sales improved dramatically following a \$2 million marketing campaign.
- a career in sales and marketing
- Cushman is director of marketing for a chain of Italian restaurants.
- the UK marketing manager

#### marketing

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